

## **Business Loan Product Summary – Requirements & Documents**

	REVENUE-BASED LOAN & MERCHANT CASH ADVANCE	EQUIPMENT FINANCING	PERSONAL & START-UP LOAN	SBA 7(a) EXPRESS LOAN	BUSINESS TERM LOAN (SBA BOLT LOAN)	BUSINESS LINE OF CREDIT
APPROVAL AMOUNTS	\$20,000 - \$5,000,000	\$20,000 - \$5,000,000	\$20,000 - \$500,000	\$30,000 - \$350,000	\$30,000 - \$150,000	\$5,000 - \$55,000
TERM LENGTH	3 to 18 Months	1 to 5 Years	1 to 5 Years	Up to 10 Years	Up to 10 Years	6, 9, or 12 Months
MINIMUM CREDIT SCORE	None	580	680 Experian	680	680	550
ANNUAL REVENUE REQUIRED	\$360,000 (\$30K per month)	\$360,000 (\$30K per month)	\$50,000 (Taxes or Paystubs)	\$300,000 (Must show at least 10% profit)	\$240,000 (\$20K per month)	\$240,000 (\$20K per month)
TIME IN BUSINESS	1 Year	1 Year	0 Months (Requires At Least 5 Tradelines)	2 Years	2 Years	2 Years
COST OF CAPITAL	Medium/High 1.20 to 1.49 Factor Rate	Low/Medium 6%-35%	Low 7%-18%	Low 6%-10%	Low/Medium 8%-12%	Medium 15%-30%
TIME TO APPROVE	24 Hours (Same Day Funding)	1 to 2 Days (1-3 Days to Fund)	24 Hours (1-2 Weeks)	1-2 Business Days (4-6 Weeks to Fund)	1-2 Business Days 1 to 2 Weeks	24 Hours (Same Day Funding)
IMPORTANT DETAILS	<ul> <li>Approvals of 50%-150% of Average Monthly Sales</li> <li>Daily or Weekly Payments</li> <li>All Industries Qualify</li> </ul>	<ul> <li>Approvals from 100%-200% of Average Monthly Sales</li> <li>Monthly Payments</li> <li>60%-95% Financing</li> </ul>	<ul> <li>Less than 35% Utilization</li> <li>Minimal Recent Inquiries</li> <li>Strong Credit History</li> <li>No Recent Negative Items</li> </ul>	<ul> <li>Requires Strong Credit History</li> <li>Requires Profit on Taxes</li> <li>No Excessive Business Debt</li> <li>Certain Industries Ineligible</li> </ul>	<ul> <li>Monthly Payments</li> <li>Quick Approval Process</li> <li>Up to 30% of Gross Sales</li> <li>No bankruptcies/judgments</li> </ul>	<ul> <li>Revolving Line of Credit</li> <li>Pay Only for Funds Used</li> <li>Weekly Payments</li> <li>Existing Loans Allowed</li> </ul>
DOCUMENTS REQUIRED FOR PRE-APPROVAL	<ul> <li>Business Loan Application</li> <li>4-6 Months of Business         Bank Statements     </li> <li>4-6 Months of Credit Card         Processing/Merchant         Statements (if applicable)     </li> </ul>	<ul> <li>Business Loan Application</li> <li>4-6 Months of         BusinessBank         Statements</li> <li>Copy of Equipment Invoice</li> </ul>	<ul> <li>On-line Loan Application</li> <li>If Pre-Approved:</li> <li>Tax Returns</li> <li>Analyst Phone Call</li> <li>Bank Statements</li> <li>Pay Stubs</li> <li>Utility Bill</li> </ul>	On-line Loan Application  If Pre-Approved: Business Debt Schedule  Months of Business Bank Statements Phone Call with Analyst  Years of Business & Personal Tax Returns  YTD Financial Statements	<ul> <li>On-line Loan Application         If Pre-Approved:         <ul> <li>Business Debt Schedule</li> <li>6 Months of Business                 Bank Statements</li> </ul> </li> <li>Phone Call with Analyst</li> <li>2 Years of Business &amp;         <ul> <li>Personal Tax Returns</li> </ul> </li> <li>YTD Financial Statements</li> </ul>	<ul> <li>Business Loan Application</li> <li>4 Months of Business Bank Statements</li> <li>Driver's License</li> <li>Voided Check</li> </ul>

## GoKapital

## **Business Loans – Frequently Asked Questions**

- 1. Where can I submit a loan request? Via e-mail to deals@gokapital.com
- 2. Where do you offer financing? In all 50 states for all of our programs and also internationally. For the revenue-based business loan, it is offered in Canada, Puerto Rico, the United Kingdom, Ireland, the Netherlands, Poland, Belgium, Spain, Denmark, Sweden, and Germany.
- 3. What type of businesses do you finance? It will vary depending on the loan program, but we have options for every industry. We do NOT offer venture capital, purchase order financing, or loans based on business plans/projections.
- 4. How much financing can I receive? All loans are based on capacity of repayment, as shown through bank statements, tax returns, and/or credit history. We will always approve for the maximum possible amount, ranging from \$20K to \$5MM.
- **5. Are there any fees associated with your loans?** There are never any upfront application fees. For certain loans, there may be origination/processing fees which would be disclosed on a contract and only deducted after funding.
- 6. **Do you conduct a hard or soft credit pull?** This varies depending on the loan type. Typically, a soft inquiry is done initially for a pre-approval. Once an offer has been accepted, a hard inquiry is done. In some cases, only soft inquiries (orno credit checks) are done.
- 7. Why should I work with GoKapital? Since 2013, we have been assisting business owners and real estate investors obtain financing nationwide.

  Our wide variety of loan programs ensures we can help find the best financing option for you.
- 8. Do you work with brokers/referral partners? Yes, we do. Please contact broker@gokapital.com for more information.